



JHL Group (Pty) Ltd
T/As Amirante Fisheries
Providence Industrial Estate
P O Box 1671
Victoria
Mahe – Seychelles
Email: administration@amirantefisheries.sc
Phone: (248) 4374149

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Director of Echebatar Fleet
Mahe
Seychelles

Dear Sir,

Subject: By-catch/Non targeted species landed in Seychelles

With reference to our meeting recently, I'm writing to explain or clarify certain issues concerning the by-catch landed in Seychelles and the methods Amirante Fisheries valorize the catches.

As you may aware, Amirantes Fisheries is purchasing by-catch from a number of purse seine Vessels, including yours namely – Alakrana, Elai Alai, Jai Alai, Izaro and Euskadi Alai, and the species are Skip Jack, Yellow Fin Tuna, and the under 1kg bonito. The none by- catch are Kingfish, Dorado, Rainbow Runner, Marlin and Shark.

Throughout 2018, we purchased 869,014kg from your vessels.

As our country wants to expand its blue economy, we cannot let those by catch that can be of use go to waste, so we transformed them into value added products for our local markets as follows:-

- Marlin - Smoke Fish - retail mostly to hotels
 - Rainbow Runner and Kingfish - Sausages and Burgers
 - Rainbow Runner, Shark and Dorado – Fast Food Outlets for fish & chips
 - Tuna, Dorado, Kingfish – School meals
 - We supply local retail outlets with Tuna, Kingfish Steaks and Dorado Fillet
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- We supply to local snack manufacturers
- Damage species are used as pet food and compost
- Shark, Kingfish, Dorado and Rainbow Runner we prepare salted dried fish for retail outlets.
- Bonito - we sells to our local fisherman's as baits

Our main market for exportation is Africa and Sri Lanka, where we export the surpluses of Bonito, Skip Jack, and Rainbow Runner.

Our 20 employees ensures that the fishes are kept between temperature of -12-15°C, because the transportation process is lengthy and the fish reaches our factory at an average -7 °C. We can cater approximately 200 tonnes every 2 days.

Unfortunately, our endeavor is not going very smoothly, I believe we can mutually gain more, if we can better structure the purchase/sale of the non-targeted species/damaged fish.

I remain at your disposal if you require more clarifications.

Yours sincerely,



James Lesperance
Director

